

# Our offers



HEALTHIER, LONGER,  
BETTER LIVES

## At AIA we're dreaming big but starting small, and your business is no different – the little wins add up.

We are proud to be extending some amazing offers to support you, your clients and your business to kick start 2020. Take a small step towards better business with AIA Insurance for life, health and wellbeing.

### FOR YOUR CLIENTS



#### Get Rewarded

#### AIA Vitality

12 months fee free (annual fee is \$138 including GST)

Join AIA Vitality by 10 February 2020 and get the first 12 months of membership fee free\*

From 11 February 2020 the AIA Vitality membership fee will apply. For new policies, payment will occur up to two days after issue date. For existing policies, payment will be taken once enrolled in the program.

#### Airpoints™



5x Airpoints Dollars™ for every \$100 of premium paid

Another way to reward your clients for making choices to protect their future – eligible AIA customers can earn 5x Airpoints Dollars™ for every \$100 of premium paid on new eligible policies applied for between 16 October 2019 and 29 February 2020\*.

#### AIA's Multi-Benefit Discount

Up to 15% discount

AIA's Multi-Benefit Discount offers your clients up to 15% discount on AIA Living premiums. To be eligible your clients must have Life Cover of at least \$100k and at least one other eligible AIA Living insurance product with us\*.

### FOR YOU



#### Go Digital

#### Sharing the value of going digital

20% Basic initial commission

AIAHub provides you with an end-to-end digital quoting, pre-assessment, pipeline visibility, electronic application and underwriting solution.

AIA Living applications submitted using the eApp by 29 May 2020 will receive 20% extra Basic Initial Commission\*.

After 29 May 2020, 10% extra Basic Initial Commission\* will continue to apply to AIA Living applications submitted via eApp until otherwise notified.

For more information go to [resources.aia.co.nz](https://resources.aia.co.nz) or contact your Business Development Manager

\*For full eligibility and terms and conditions for each offer, please go to [resources.aia.co.nz](https://resources.aia.co.nz)